

Novell CNS Test Results

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Module Name	Correct Answers	Total Questions	Pass/Fail	Percent
1 The Novell Solution Selling Model and Novells Corporate Strategy	10	12		83.33
2 Platforms for Small and Medium Business Networks	10	12		83.33
3 Platform for Enterprise Networks	11	12		91.66
4 Collaboration and Host Connectivity	9	12	Fail	75
5 Internet and Intranet Services	9	12	Fail	75
6 Managing, Optimizing, and Troubleshooting Systems	11	12		91.66
Total	60	72		83.33

You will be receiving a Welcome Aboard Kit from Novell within 6 weeks.

Please print out this page as a certificate for your records.

For more information on the Novell Channel Academy program or the Certified Novell Salesperson Certification, visit the [Novell Channel Academy™](#) website.