

# CERTIFIED NOVELL SALESPERSON™



## Novell Academy™



*This certifies that*

**LOUIS W LOPEZ**

*has successfully completed the requirements to  
become a Certified Novell Salesperson on*

July 9, 1999

Knowledge  
Means **Business**

**ERIC SCHMIDT**  
*CEO, Chairman  
Novell*

**RONALD E. HEINZ**  
*Senior Vice President  
Novell World Wide Sales*

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